

From: [Kaslofsky, Thor](#)
To: [Danny Cooke](#); [Cheryl M Smith](#)
Cc: [Lawson, Wells](#); [Jack Robertson](#); [Patrick Banks](#); [Terry Mitchell](#); [Bridges, George](#); [Scott Smith](#)
Subject: RE: HPS Contracting update for the Commission Nov 5th (revised spreadsheet)
Date: Tuesday, October 29, 2013 9:37:49 PM
Attachments: [HPS Block 50 and 51 Sublist updated 10-29-13 Attachment B.pdf](#)
[HPS-Phase 1 Local Contracting Update Att A.pdf](#)
[image001.png](#)
[HPS-Phase 1 Local Contracting Update_110513-DRAFT_FINALclean.doc](#)
[FA110513 Draft.pdf](#)

Danny/Cheryl,

Attached is the final memo (and exhibits) for the Nov 5th Commission meeting. We are second on the agenda and the meeting starts at 1:00 pm at Cityhall #416 (draft agenda attached).

I understand from Tiffany and Kofi that Danny will be presenting Lennar's assessment of their performance on Block 50 and 51, specifically what could have been done better and how those lessons learned are already being put to use (outreach, technical assistance, etc) on Block 53/54 as well as Block 56/57 (GC is Cahill). Also Butler Enterprises representative Derf Bulter will present what the CAP program is providing and specifically what activities/efforts they're undertaking for example the Financial Assistance workshop/service and providing cost estimating software.

I would like to arrange an in-person meeting (or conf call) for Friday morning to coordinate the presentation. I should have a draft set of slides by then. Is everyone free 9:30-10:30 am this Friday?

Best regards,
Thor

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Thor Kaslofsky
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From: Scott Smith [mailto:Scott@jerocorp.com]
Sent: Tuesday, October 29, 2013 8:43 PM
To: Kaslofsky, Thor
Cc: Lawson, Wells; Jack Robertson; Patrick Banks; Cheryl M Smith; Terry Mitchell; Bridges, George
Subject: RE: HPS Contracting update for the Commission Nov 5th (revised spreadsheet)

Thor,
There has been no changes since last week. We are all currently focused on Block 53/54 pricing.

Scott Smith | President

James E. Roberts-Obayashi Corp. | 20 Oak Court, Danville, CA 94526
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From: Kaslofsky, Thor [mailto:thor.kaslofsky@sfgov.org]
Sent: Monday, October 28, 2013 10:50 PM
To: Scott Smith
Cc: Lawson, Wells; Jack Robertson; Patrick Banks; Cheryl M Smith; Terry Mitchell; Bridges, George
Subject: HPS Contracting update for the Commission Nov 5th (revised spreadsheet)

Scott,
Attached is the most revised contracting spreadsheet that I have for Block 50/51. What is the status of contracts for the scopes that you indicated there are no contracts for (they're not included in the total)? All together they total an additional 6%+ in potential SBE participation. Obviously we would like an improved picture on BVHP and SF SBE's as well.

I have to submit the memo to the Director by tomorrow noon so please let me know what the latest is so I can finalize the numbers in the spreadsheet, thanks.

Best regards,
Thor

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From: Scott Smith [<mailto:Scott@jerocorp.com>]
Sent: Friday, October 25, 2013 12:16 PM
To: Bridges, George; Kaslofsky, Thor
Cc: Lawson, Wells; Jack Robertson; Patrick Banks; Cheryl M Smith; Terry Mitchell
Subject: RE: HPS contracting conf call tomorrow at 3:30 pm

George,
Attached is the updated / corrected version. Unfortunately we are trying to get Carney's Plaster resolved, he raised his price by \$200K so the new value is correct.

Scott Smith | President

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From: Bridges, George [<mailto:george.bridges@sfgov.org>]
Sent: Thursday, October 24, 2013 11:47 AM
To: Scott Smith; Kaslofsky, Thor
Cc: Lawson, Wells
Subject: RE: HPS contracting conf call tomorrow at 3:30 pm

Scott

I have reviewed and edited your changes.

Can you verify whether firms working on SBE are in fact in the process and currently meet the \$14 million 3 yr average in gross receipts?

I changed the M/WBE to Minority Owned.

Is Carney's contract \$568 or \$368?

Bad Boys is not certified or in the process so we should not include their contract amount.

Have you been able to verify whether Premier minority owned?

Block 50 and 51	SBE \$	\$22,654,305	\$10,136,277	\$2,424,281	\$4,285,438	\$3,677,988
	SBE %		44.7%	10.7%	18.9%	16.2%

The SBE participation has increased to nearly 45% however the project cost is down to under \$23 million. What is the actually project cost (less general conditions, fees and insurance etc.?)

Thank you for following up so quickly on the changes.

George

From: Scott Smith [<mailto:Scott@jerocorp.com>]
Sent: Thursday, October 24, 2013 6:25 AM
To: Kaslofsky, Thor
Cc: Lawson, Wells; Bridges, George
Subject: RE: HPS contracting conf call tomorrow at 3:30 pm

Thank you Thor. I went through and made further updates.

Scott Smith | President

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From: Kaslofsky, Thor [<mailto:thor.kaslofsky@sfgov.org>]
Sent: Wednesday, October 23, 2013 11:24 PM
To: Scott Smith
Cc: Lawson, Wells; Bridges, George
Subject: RE: HPS contracting conf call tomorrow at 3:30 pm

Scott,
I updated this list with the marked up list you sent me earlier today. Has sheet-metal been removed? You had that line struck out. And it looks like there is a potential 23% additional dollars worth of work with no sub under contract. Is that correct?

Best regards,
Thor

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From: Bridges, George
Sent: Wednesday, October 23, 2013 4:53 PM
To: Kaslofsky, Thor; Scott Smith
Cc: Lawson, Wells
Subject: RE: HPS contracting conf call tomorrow at 3:30 pm

Scott

Attached are the most current spreadsheets we talked about this afternoon so that you can update the information for our call tomorrow.

Thanks,
George

From: Thor Kaslofsky [<mailto:Thor.Kaslofsky@sfgov.org>]
Sent: Wednesday, October 23, 2013 9:45 AM
To: Scott Smith; Kaslofsky, Thor; Patrick Banks Lennar; Cheryl Smith; Bridges, George; Jack Robertson Lennar; Landon Browning Lennar; Terry Mitchell Lennar
Cc: Lawson, Wells
Subject: Re: HPS contracting conf call tomorrow at 3:30 pm

Ok let's keep the 3:30 pm slot on Thursday.

Scott,
Thanks this is good. Have there been any additional contracts executed since you sent us the previous spreadsheet? If so, which ones?
Also for those scopes not under contract are any local SBE's under consideration?
Best regards,
Thor

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From: Scott Smith <Scott@jerocorp.com>
Date: Wed, 23 Oct 2013 16:00:12 +0000
To: Kaslofsky, Thor<thor.kaslofsky@sfgov.org>; Patrick Banks<Patrick.Banks@lennar.com>; Cheryl M Smith<Cheryl.M.Smith@lennar.com>; Bridges, George<george.bridges@sfgov.org>; Jack

Robertson<Jack.Robertson@Lennar.com>; Landon Browning<Landon.Browning@Lennar.com>; Terry Mitchell<Terry.Mitchell@lennar.com>
Cc: Lawson, Wells<wells.lawson@sfgov.org>
Subject: RE: HPS contracting conf call tomorrow at 3:30 pm

Thor,

Attached is a sublist for 50/51 with comments. Anything marked with "NL" has not been issued yet (Not Let).

Scott Smith | President

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From: Kaslofsky, Thor [<mailto:thor.kaslofsky@sfgov.org>]

Sent: Tuesday, October 22, 2013 10:38 PM

To: Patrick Banks; Cheryl M Smith; Bridges, George; Jack Robertson; Landon Browning; Scott Smith; Terry Mitchell

Cc: Lawson, Wells

Subject: RE: HPS contracting conf call tomorrow at 3:30 pm

For the meeting whether it's Wed or Thurs I'll be needing some information that Tiffany has asked me about:

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General

Cheryl and I discussed this but on November 5th (1:00 pm at CityHall #416) at the Commission I'll be doing a presentation of the contracting memo from the last Commission meeting and Lennar will have to convey the details of their outreach efforts and how they are designed to help Lennar meet the BVHP ECP goals.

Block 50 and 51

1. How many bids in total were received?
2. Which scopes of work do not have a signed contracts as of today?
3. Have there been any additional contracts executed for scopes of work not listed on the attached spreadsheet? If so, for what scope/contract amount, with what firms, and what is their zip code?
4. Lastly, there are a few documents that I need that maybe were in previous emails, but I do not have; a) the actual newspaper ad from Block 50 and 51, b) the total bid list that lists all the scopes and the bids, c) and the total bid analysis list that was provided to George.

Block 53 and 54

1. How many bids in total were received?
2. What were the firms' name, address, and price?

Again please tell me if Wed (tomorrow) works anytime in the morning or at 1:30 pm in the afternoon. Thanks.

Best regards,
Thor

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From: Kaslofsky, Thor

Sent: Tuesday, October 22, 2013 9:01 PM

To: 'Patrick Banks'

Cc: Cheryl M Smith; Bridges, George; Jack Robertson; Landon Browning; Scott Smith; Terry Mitchell; Lawson, Wells

Subject: RE: HPS contracting conf call tomorrow at 3:30 pm

My apologies, I meant Thursday. However, tomorrow is better since the memo I am working on is due Thursday morning. How is 1:30 pm or anytime in the morning on Wed?

Best regards,
Thor

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From: Patrick Banks [<mailto:Patrick.Banks@lennar.com>]
Sent: Tuesday, October 22, 2013 8:29 PM
To: Kaslofsky, Thor
Cc: Cheryl M Smith; Bridges, George; Jack Robertson; Landon Browning; Scott Smith; Terry Mitchell; Lawson, Wells
Subject: HPS contracting conf call tomorrow at 3:30 pm

Thor,

I will participate.

Patrick Banks
Development Manager
Lennar, Bay Area Urban Division
One California, Suite 2700
San Francisco, CA 94111
tel: 415/ 995-1770 ext. 526

-----"Thor Kaslofsky" <Thor.Kaslofsky@sfgov.org> wrote: -----

To: "Cheryl Smith" <cheryl.m.smith@lennar.com>
From: "Thor Kaslofsky" <Thor.Kaslofsky@sfgov.org>
Date: 10/22/2013 06:37PM
Cc: "Bridges, George" <george.bridges@sfgov.org>, "Jack Robertson Lennar" <Jack.Robertson@Lennar.com>, "Scott Smith" <Scott@jerocorp.com>, "Terry Mitchell Lennar" <Terry.Mitchell@lennar.com>, "Wells Lawson" <Wells.Lawson@sfgov.org>, "Landon Browning Lennar" <Landon.Browning@Lennar.com>, "Patrick Banks Lennar" <Patrick.Banks@Lennar.com>
Subject: HPS contracting conf call tomorrow at 3:30 pm

I will send out a conference call number, a meeting notice, and a request for some information that will be needed for the call later tonight.

Just confirming that Patrick and Landon will be on the call since Jack won't be present.

Best regards,
Thor

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From: Cheryl M Smith <Cheryl.M.Smith@lennar.com>
Date: Mon, 21 Oct 2013 16:12:10 -0700
To: Kaslofsky, Thor<thor.kaslofsky@sfgov.org>
Cc: Bridges, George<george.bridges@sfgov.org>; Jack Robertson<Jack.Robertson@Lennar.com>; Scott Smith<Scott@jerocorp.com>; Terry Mitchell Lennar<Terry.Mitchell@lennar.com>; Lawson, Wells<wells.lawson@sfgov.org>
Subject: RE: Fire drill: Informational memo for Commission on HPS Contracting

Thor,

I can call in as well. If Jack is not participating you may want to have the project managers participate.

Cheryl

Cheryl Smith,
Director of Community Affairs
Lennar Urban
One California Street, #2700
San Francisco, CA 94111
(415) 344-8848

From: "Kaslofsky, Thor" <thor.kaslofsky@sfgov.org>

To: Scott Smith <Scott@jerocorp.com>, "Bridges, George" <george.bridges@sfgov.org>, Jack Robertson <Jack.Robertson@Lennar.com>, Terry Mitchell Lennar <Terry.Mitchell@lennar.com>, Cheryl M Smith <Cheryl.M.Smith@lennar.com>
Cc: "Lawson, Wells" <wells.lawson@sfgov.org>
Date: 10/21/2013 03:55 PM
Subject: RE: Fire drill: Informational memo for Commission on HPS Contracting

That will work. Lennar folks, can we confirm for this Thursday at 3:30 pm at our office?

Best regards,
Thor

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From: Scott Smith [<mailto:Scott@jerocorp.com>]
Sent: Sunday, October 20, 2013 4:52 PM
To: Kaslofsky, Thor; Bridges, George; Jack Robertson
Subject: RE: Fire drill: Informational memo for Commission on HPS Contracting

Thor,
I won't be available until about 3:30 on Thursday.

Scott Smith | President

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From: Kaslofsky, Thor [<mailto:thor.kaslofsky@sfgov.org>]
Sent: Wednesday, October 16, 2013 5:05 PM
To: Bridges, George; Cheryl M Smith; Jack Robertson; Scott Smith; Terry Mitchell Lennar
Cc: Lawson, Wells; Danny Cooke; Kurt Lindquist; Patrick Banks
Subject: RE: Fire drill: Informational memo for Commission on HPS Contracting

Folks,
Thanks for coming to yesterday's Commission meeting and our apologies for the fact that the items were continued to the next meeting which is now **Tuesday November 5th at 1 pm at Cityhall #416**. I'll be preparing a presentation now and updating the memo for that meeting (you'll get a copy of the draft). In furtherance of that George and I would like to check in with Lennar and RO mid week sometime to get an update on the contracting numbers for both Blocks 50/51 and Block 53/54.

How does 2:30 on Thursday next work for everyone to meet?

Best regards,
Thor

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